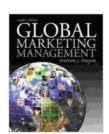
Global Marketing Management: A Comprehensive Guide to Succeeding in the Global Marketplace

In today's interconnected world, businesses of all sizes are increasingly recognizing the importance of global marketing. The ability to reach and serve customers in multiple countries can lead to significant growth and profitability. However, global marketing is also a complex and challenging endeavor. Businesses must understand the unique cultural, economic, and political factors that exist in each market they enter. They must also develop effective strategies for managing the risks and uncertainties that come with operating in a global environment.



Global Marketing Management (2-downloads)

by Warren J. Keegan

★★★★ 4.2 out of 5
Language : English
File size : 13035 KB
Screen Reader : Supported
Print length : 480 pages



Global Marketing Management is the definitive guide to succeeding in the global marketplace. This comprehensive textbook provides students with the knowledge and skills they need to develop and implement effective global marketing strategies.

The book is divided into four parts:

1. Part 1: The Global Marketing Environment

This part provides an overview of the global marketing environment, including the political, economic, cultural, and technological factors that affect global marketing. It also discusses the different types of global marketing strategies that businesses can pursue.

2. Part 2: Global Marketing Research

This part covers the different types of global marketing research that businesses can conduct. It also provides guidance on how to design and conduct effective global marketing research studies.

3. Part 3: Global Marketing Strategy

This part discusses the different elements of a global marketing strategy, including product development, pricing, promotion, and distribution. It also provides guidance on how to develop and implement effective global marketing campaigns.

4. Part 4: Global Marketing Management

This part covers the different aspects of global marketing management, including organizational structure, staffing, and budgeting. It also provides guidance on how to manage the risks and uncertainties that come with operating in a global environment.

Global Marketing Management is a valuable resource for students, business professionals, and anyone else who is interested in learning more about global marketing. The book is written in a clear and concise style, and it includes numerous examples and case studies to illustrate the concepts that are discussed.

If you are serious about succeeding in the global marketplace, then you need to read Global Marketing Management. This comprehensive textbook will provide you with the knowledge and skills you need to develop and implement effective global marketing strategies.

Praise for Global Marketing Management

"Global Marketing Management is the most comprehensive and up-to-date textbook on the market. It provides students with the knowledge and skills they need to succeed in the global marketplace."

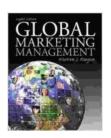
-Professor John Quelch, Harvard Business School

"Global Marketing Management is a must-read for anyone who is serious about succeeding in the global marketplace. It is a valuable resource for students, business professionals, and anyone else who is interested in learning more about global marketing."

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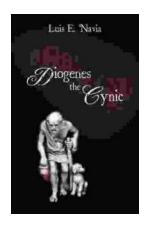
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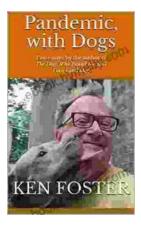
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